### **Logistics in Platform Business Model, Introduction**

The logistics industry is one of the <u>largest generating revenue</u> industries globally, with growth primarily driven by eCommerce and eBusiness cross-border transactions.

Transitioning logistics services from "current traditional sequential workflows, offline communication-interactions, and paper-based administration" to technology-driven processes, which provide concurrent work flows, real-time processes and digital format information administration, can't be done overnight.

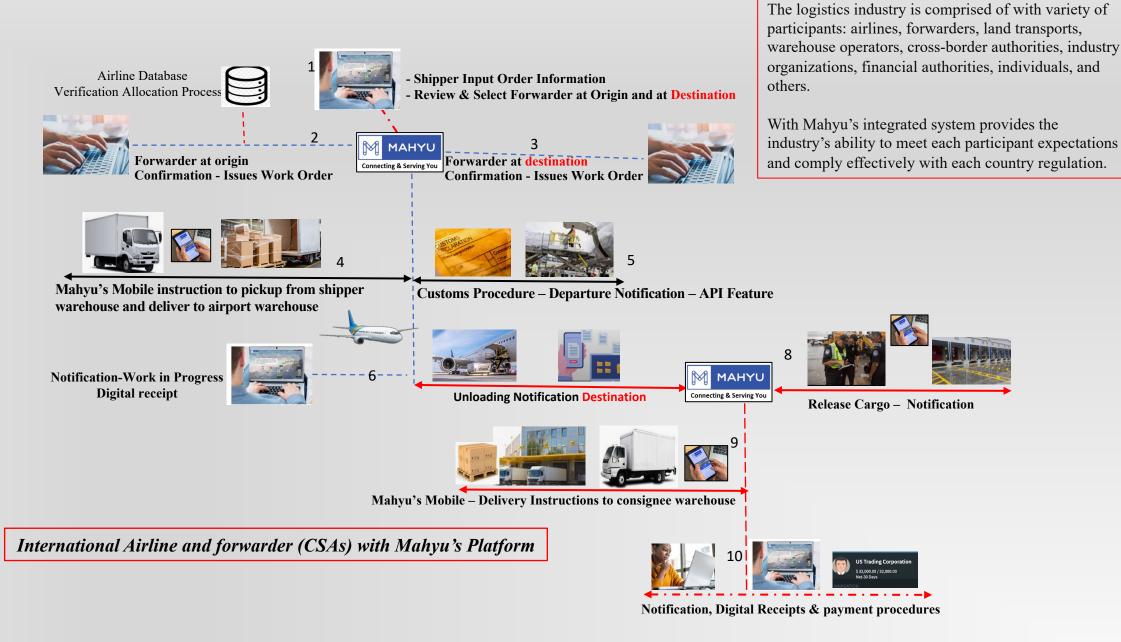




### Mahyu LLC

Mahyu LLC is a US-registered company. The platform is an open, dynamic, scalable, and cloud-based site that accommodates multiple users, facilitating seamless connections between forwarders/transporters and shippers, both business and consumer. It serves "domestic and international air transport, warehouse services, and e-commerce logistics" within a cohesive ecosystem.







### **Platform Business Model**



The platform concurrently works with multiple users and services, performing each logistics function, administration, and back office requirement in realtime.

This seamless integration ensures efficient operations and smooth coordination across all aspects of supply chain management.

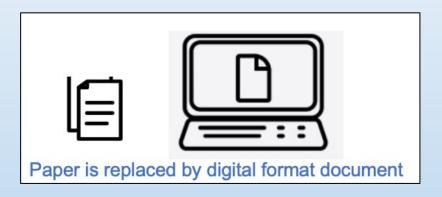


## **Technology Conversion Methods**

Mahyu employs a transformative algorithm that convert paper documents into **Digital** Formats, embedding set of algorithms into manual operation and administration process to become autonomous, eliminating the need for human intervention.



Human intervention results to **inefficiencies** and increased costs due to the time required for preparing instructions coordinating human resources and checking errors. In contrast, working with algorithm enhances efficiency by automating each function, administrative, and others, as a result reducing human interference.



Converting paper documents into digital format offers significant advantages, including a reduction in the time and effort required for tasks like document management, filing, searching, updating, and sharing information at a fraction of the cost of paper and at a faster rate. This transformation streamlines operations, enhances efficiency, and provides easy access to information, contributing to overall productivity and cost saving.



## **Distribution Information**



**New Available Shipment Schedule** 

Dear Mr/Mrs. Budi Hardiman

There is a new shipment schedule by nearby transporter: **JK Transporter** as follows



**New Order Notification** 



no-reply@rawank.com
Work Order for Order No. 10DOM37

The system distributes New Order Notifications upon request by the shipper.

It then automatically notifies nearby businesses and individual

shippers, keeping them informed of these new service options

transporter/forwarder offers new domestic or international services.

A work order is issued automatically when the order is accepted by the transporter

Our system algorithm notification can detect when a



During pickup, when the driver is in proximity to the shipper's location, the Mahyu mobile application immediately distributes a Pick Up Notification to the shipper. This notification includes the driver's and vehicle's identity, providing security and preventing mishandling measures.

The Mahyu automation system consistently provides distribution of information to both the transporter and the shipper throughout the shipment journey



## **Domestic Land Transport**

					_			Ø	<b>₽</b> Д	Thailand	Transporter
Банукок	рапукок	2023	2025	МИГЭГ				paseu			
Bangkok, Bangkok	Bangkok, Bangkok	Wed, 22 Nov 2023	Thu, 23 Nov 2023	Vehicle 1 - LKG52		1%	Trip	Weight Based		<b>4.</b>	
Bangkok, Bangkok	Bangkok, Bangkok	Thu, 16 Nov 2023	Fri, 17 Nov 2023	Vehicle 2 - YYTR		0%	Trip	Weight Based		<b>49</b>	×
Bangkok, Bangkok	Makham, Chanthaburi	Mon, 25 Sep 2023	Mon, 25 Sep 2023	Vehicle 4 - YYTR24		0%	Trip	Weight Based		#	×
Makham, Chanthaburi	Bangkok, Bangkok	Mon, 25 Sep 2023	Mon, 25 Sep 2023	Vehicle 4 - YYTR24		0%	Return Trip	Weight Based		<b>49</b>	
Bangkok, Bangkok	Makham, Chanthaburi	Tue, 26 Sep 2023	Tue, 26 Sep 2023	Vehicle 4 - YYTR24		0%	Trip	Weight Based			×

Shipper able to select available transporters/forwarders, offers transparent pricing and detailed services.

Enabling integration between drivers and their vehicles through our mobile application ensures that each task's information is accurately distributed.

Direct interaction and distribution information from sales - operation procedures & instruction – accounting – invoicing - digital payment - history record keeping.

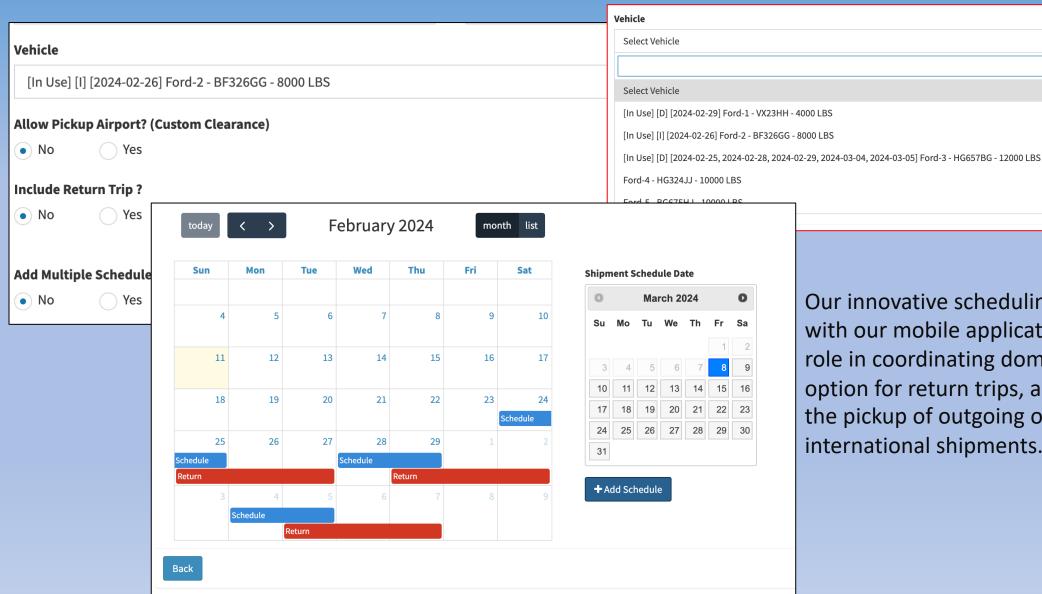


The system prepares barcode labels for each shipment, assisting each shipper and transporter in tracking their shipments.

The invoice number is directly linked to the barcode label, making the tracking of shipments more convenient and efficient.



### Interactive Scheduling System that organizes vehicle and its driver



Our innovative scheduling system, combined with our mobile application, plays a crucial role in coordinating domestic routes with the option for return trips, as well as facilitating the pickup of outgoing or incoming international shipments.



## Domestic land and international air transport integrated methods

Domestic transporter users can perform domestic routes with return trip routes option while also managing international air shipments. They can handle the pickup of outgoing international shipments, including air freight charges. At the same time able to provide picking up of incoming international shipments, processing customs clearance and managing last mile delivery.

Provides pick up international outgoing shipment From shipper location to airport warehouse







Provides pick up international incoming shipment From airport location to consignee warehouse









Shipper warehouse at country origin

International air + land transport

Consignee warehouse at country destination







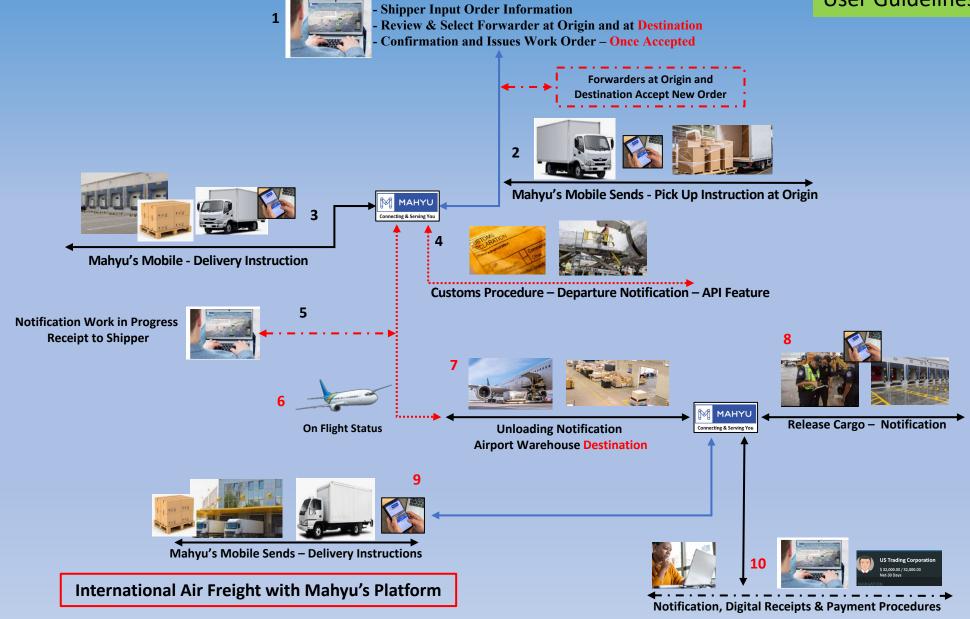
Domestic land transport





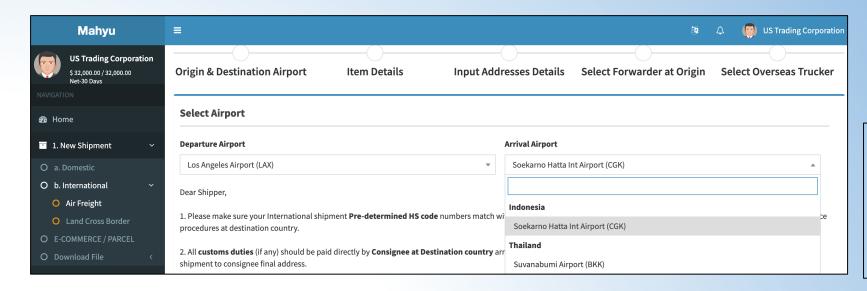
Consignee warehouse at destination





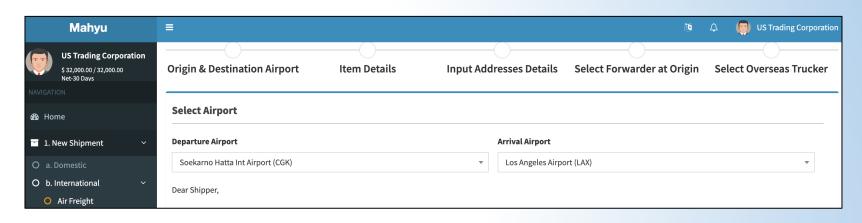


### Import – Export procedures within Mahyu Interactive features



User needs to select departure and arrival airport for import or export shipment.

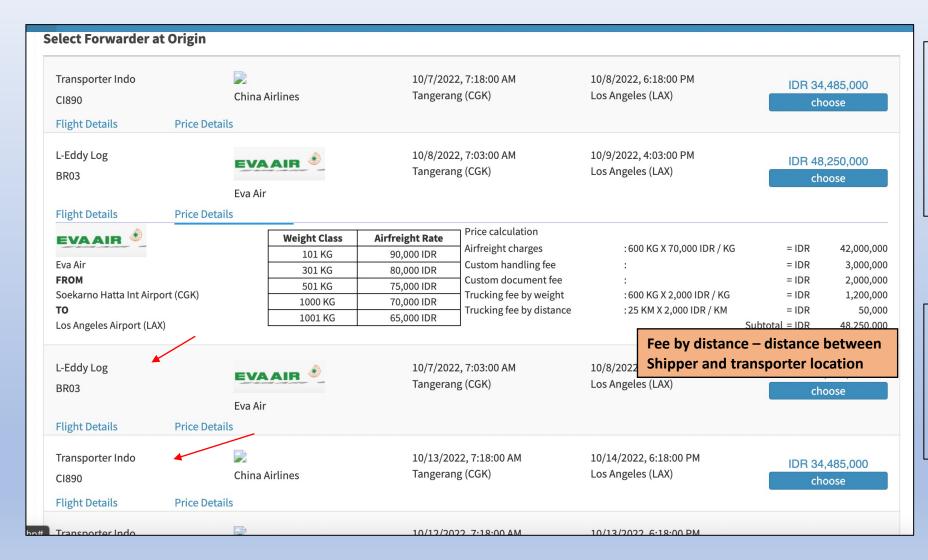
Example, US shipper who wants to import items from Indonesia. User needs to select departure airport in Indonesia and arrival airport in US.



The algorithm instantly detects the user's request and automatically configures it to the corresponding setting.



# Shippers, both businesses and individuals, can seamlessly **review and select** their preferred logistics partner in real-time and with full transparency

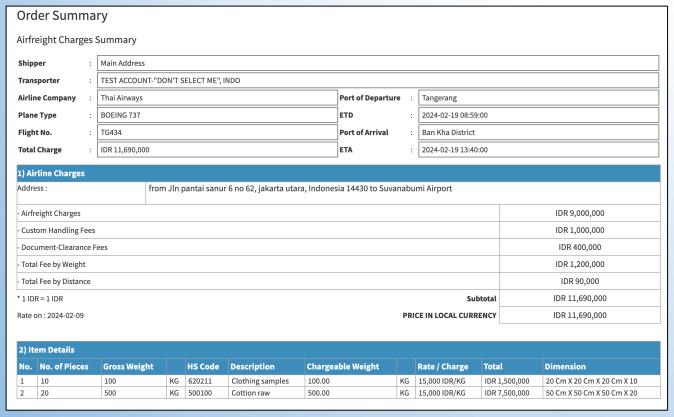


Users are prompted to carefully review the qualifications of each available transporter/forwarder by clicking on the **flight details** to access departure and arrival information.

By clicking on the price detail, users can transparently review the detailed charges of each offer provided by different transporters.



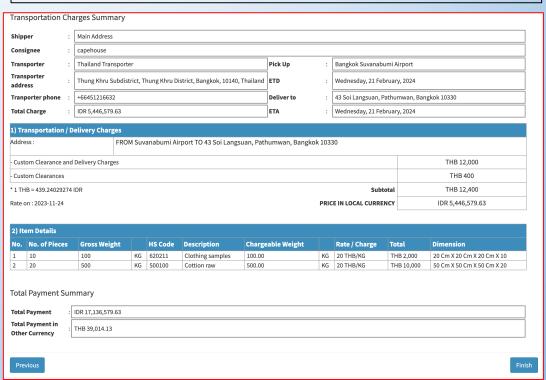
### Order Summary and payment options





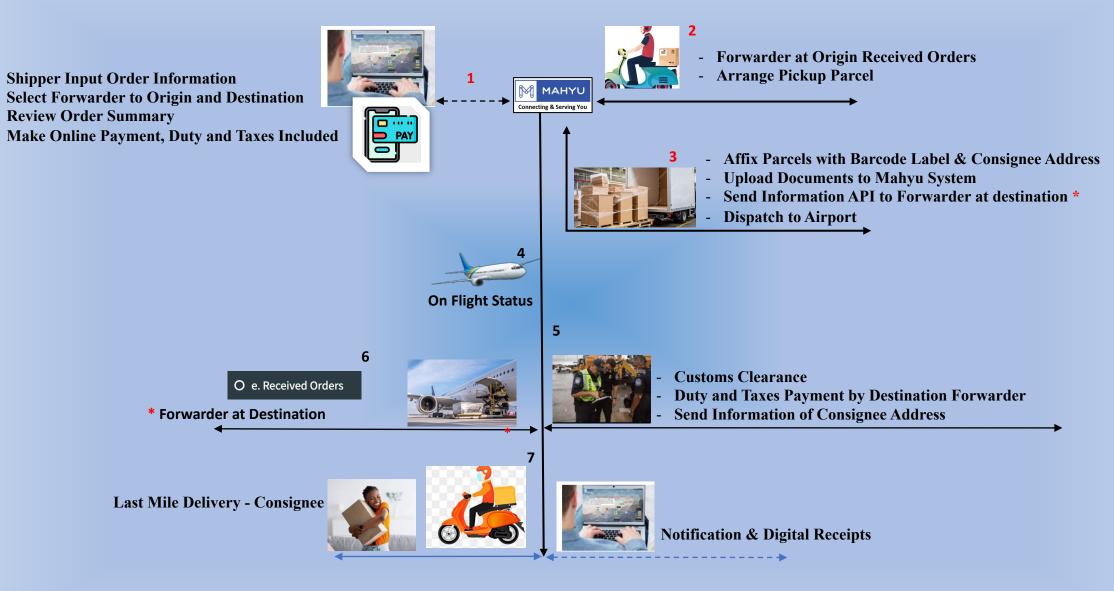
After the user has selected transporters at both the origin and destination, the system will display an order summary for the user to review before placing their order.

For users with a credit line facility, the balance will be automatically deducted, while those without will be directed to the online payment option.



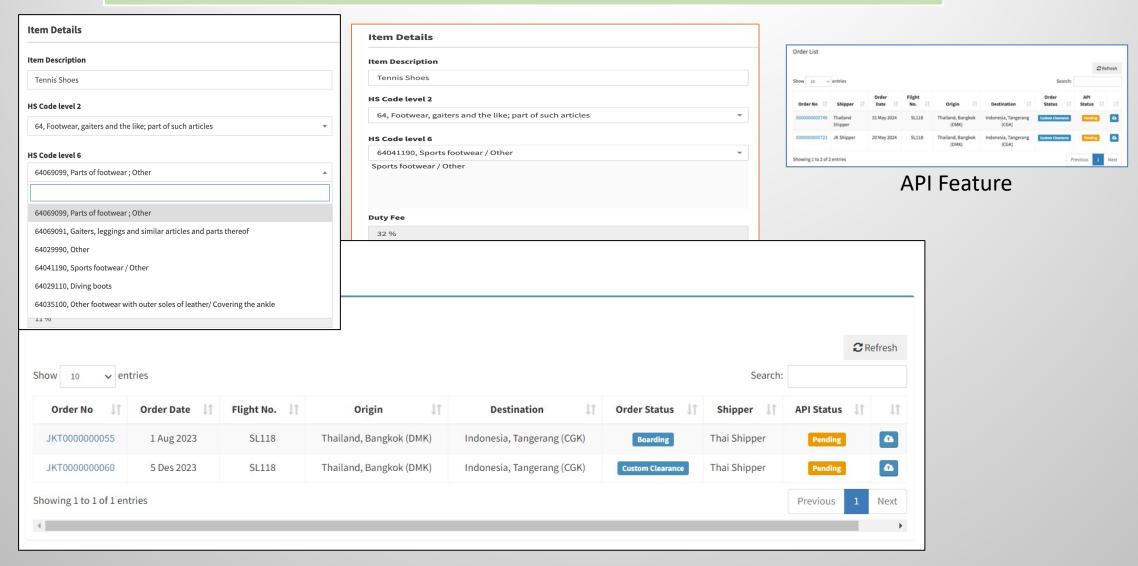


#### **eCommerce Cross-Border with Mahyu's Platform**





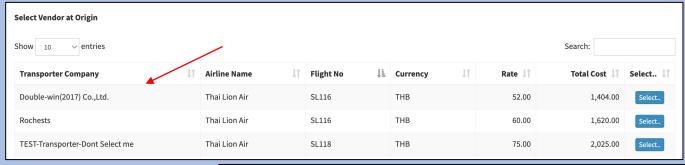
Our eCommerce logistics features an integrated HS Code system with detailed duty and tax information, seamlessly blended into a secure API data transmission protocol connected with our online payment system.





### eCommerce logistics, reach out near and far from your location

į.	Item Description	Purchase Invoice	HS Code	Weight	Dimension	Quantity	Duty Fee	VAT Fee	Misc Fee	Value	Total Weight	Total Weight by Volume	Delete
L	Tennis Shoes	565692AF CGK to NRT.pdf	64041190, Sports footwear / Other	1.2 Kg	30 x 15 x 15 (Cm)	1	9.6 USD	3.3 USD	0 IDR	30 USD	1.2 Kg	** 1.35 Kg	
2	Children Toy	969244AF CGK to NRT.pdf	95030021, Dolls, whether or not dressed	0.9 Kg	20 x 10 x 30 (Cm)	1	4.4 USD	2.2 USD	0 IDR	20 USD	0.9 Kg	** 1.2 Kg	
3	Packaging	833398AF CGK to NRT.pdf	48191000, Carton , box, cases of corrugated paper or paperboard	0.15 Kg	35 x 35 x 20 (Cm)	1	0.004 USD	0.006 USD	0 IDR	0.05 USD	** 0.15 Kg	4.9 Kg	THE STATE OF THE S
Total Weight												2.7	kg

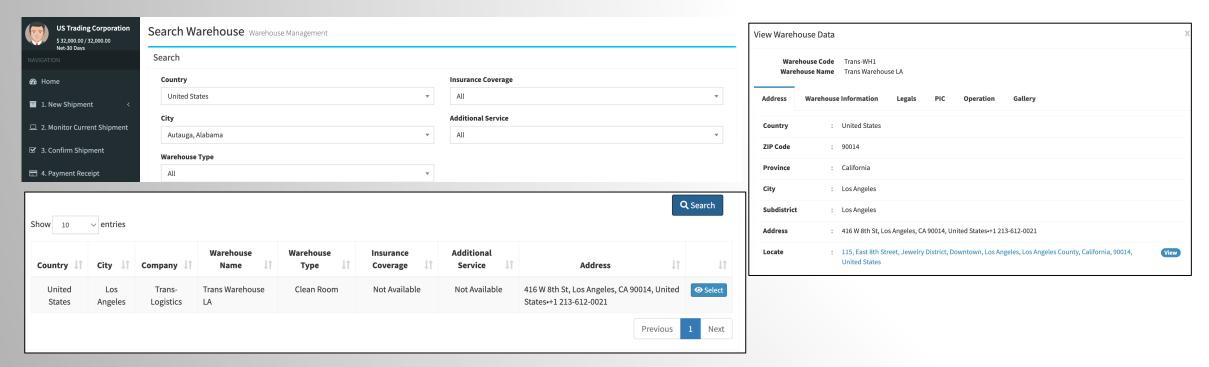


The system automatically calculates each item in accordance with the duty regulations of the destination country. The shipper selects the available transporter/forwarder at the origin and destination to complete the transaction.





### Warehouse services, supply chain supporting roles



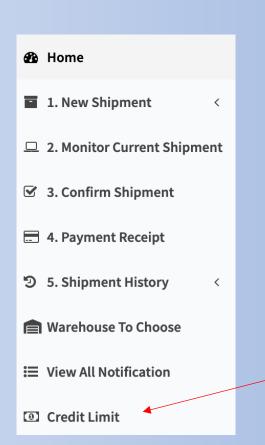
Warehouses play an importance role in the supply chain, often overlooked by shippers and their partners.

it serves as a crucial starting point for every logistics supply chain service, from goods storage at origin to destination. It integrated with land transport to function as shipper central distribution hub.

- •The warehouse operator need to list their warehouse facility, including available equipment to support operations, operating hours, and supplemented with interior and exterior pictures of the warehouse
- User shipper seeking warehouse facilities can conduct a search by selecting criteria such as city, country, warehouse type, and other relevant parameters



The financial service menu caters to the needs of both businesses and consumers, offering options for term payments or online payments. Simultaneously, it ensures timely payments for transporter/forwarder users.

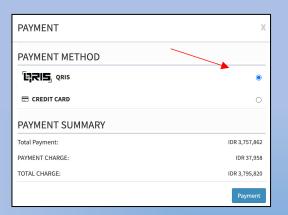






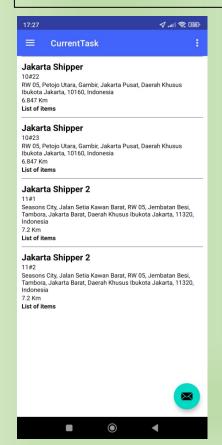
Credit Limit Amount
1
Reason

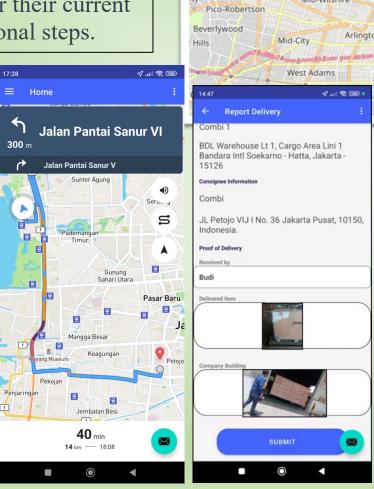
PAYMENT	Х
PAYMENT METHOD	
PRIS QRIS	0
☐ CREDIT CARD	•
PAYMENT SUMMARY	
Total Payment:	IDR 4,142,832
PAYMENT CHARGE:	IDR 130,629
TOTAL CHARGE:	IDR 4,273,461
	Payment





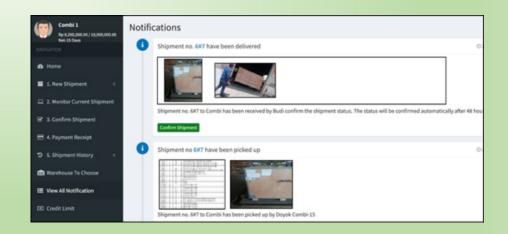
Our global mapping technology accurately presents the breakdown tasks of each shipment, ensuring that operational personnel have precise information for their current and upcoming operational steps.





Highland Park **\$** Hills West San Gabriel Elysian Valley West Hollywood Montecito Heights Elysian Park Beverly Grove Hancock Park Beverly Hills Windsor Square Koreatown Mid-Wilshire os Angeles Monterey Park South San Gabriel Pico-Union

Each driver's smartphone is directly connected to our backend server, linked to each work order. Every driver receives daily tasks information, including shipment details, once the application is logged in on the date of the assignment





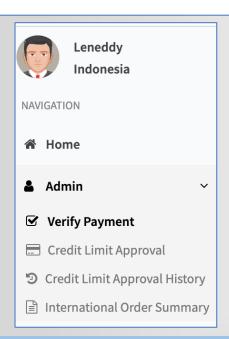
### Administration Menu, to maintain control of users and financial transactions

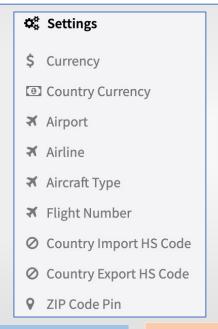
**Provides accounting** reconciliation services for partners in each area or country

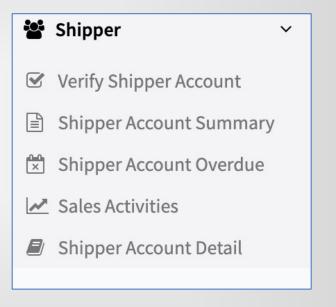
Approval of credit lines based on the qualification and credentials of each shipper.

Maintains a comprehensive and transparent trail record of each transaction

Include specialized administration features control by each of our country partner.







The administration menu provides seamless integrated information such as: accounting reconciliation, financial monitoring and approval process, and others.

Each of our partner has full control of the administration menu, allowing them to operate independently while retaining control over each activity generated by their local users.



Indo Pacific Logistics

☑ 1. Company Management 益 2. Schedule Shipment ☑ 3. Received Order

Q 4. Monitor Shipment

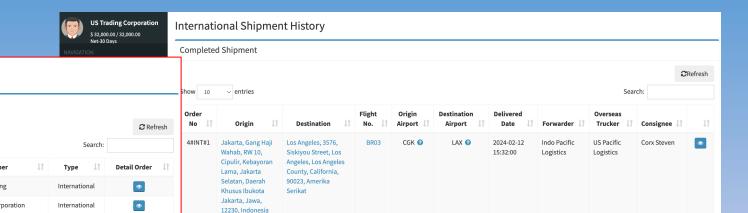
History

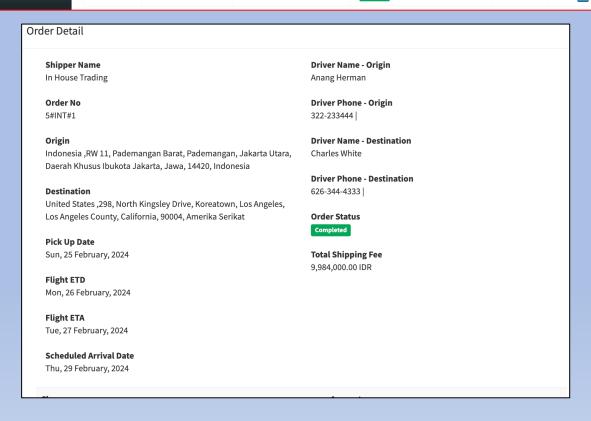
Shipments in Progress

4#INT#1

### Logistics History Records

IndonesiaJakarta(CGK)





United StatesLos Angeles(LAX)

United StatesLos Angeles(LAX)

Mahyu provides a history record feature enabling each user to maintain a record of their digital transactions, using the work order number as the main identifier.

This feature facilitates tracing of the logistics transaction from its origin to the destination country.

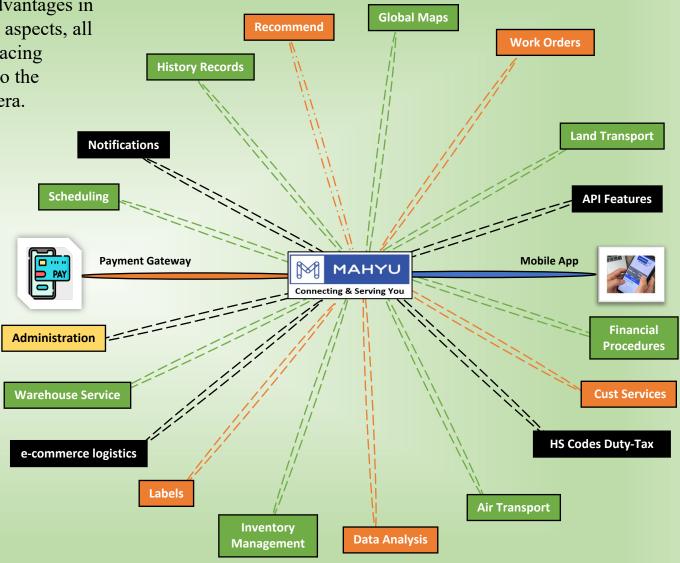
Transporter/Forwarder and Shipper users will have full control over their data, which is securely stored and cannot be altered by any party. This eliminates the need to maintain paper documents.



## Technology is assuming major roles in Today's environment

Mahyu's unique capabilities and solution offer numerous advantages in operations, administration, customer services, and financial aspects, all managed autonomously, without human interference. Embracing technology is crucial for staying competitive and adapting to the changing landscape of the logistics industry in the modern era.







## Thank You

The landscape of both our professional and social lives has undergone a significant transformation due to **technological advancements**. Companies that have the capability to leverage this shift, moving from manual processes to **autonomous** ones, are well-positioned for success in their respective fields.

https://www.mahyu.com/info@Mahyu.com





This brochure illustrates the features and processes of Mahyu's platform, showcasing its capabilities and benefits, which support domestic land transport, international air transport, warehouse services, and eCommerce logistics. As the platform's algorithm design, structure approach, and manipulation process are constantly enhanced, please be aware that not all *features and capabilities* within the platform can be displayed due to the *intellectual property and copyright privacy* of Mahyu LLC. For further information, please write to us at info@mahyu.com.